

NTT DATA

Trusted Global Innovator

SAP SOLUTIONS FOR YOUR BUSINESS REVOLUTION

LARGE ENTERPRISE ACCELERATION PROGRAM (LEAP)



AT A GLANCE

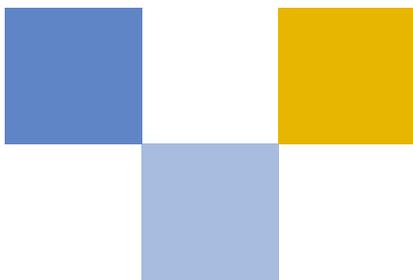
LEAP is a global program that seeks to show how NTT DATA professionals in different countries can seamlessly work together to help large enterprise customers accelerate business transformation. To achieve this, NTT DATA head office will partly subsidize the cost of eligible SAP-centric projects and so help customers more quickly leverage new business opportunities in a globalized market where success depends on both agility and scale.

WHO IS IT FOR?

The primary focus is large enterprises with \$10bn+ turnover that operate in one of the following industrial sectors: automotive, manufacturing, and life sciences. Mid-tier enterprises with \$1bn+ turnover that are growing fast may also be eligible. For these enterprises, NTT DATA is offering to undertake engagements designed to accelerate the adoption of new SAP platforms and other new technologies, providing they meet certain criteria.

WHY NTT DATA?

NTT DATA is already a formidable force in SAP services with more than 20,000 SAP professionals, 2,700 SAP clients worldwide, 21 delivery centers and operations in 41 countries. It is a truly global organization committed to seamlessly working together with its clients to deliver SAP-centric projects that can be delivered at scale and across multiple locations. NTT DATA has achieved the highest accolade awarded by SAP, that of Global Strategic Partner, which recognizes its ability to offer a wide range of best-in-class business consulting and solution implementation services in support of SAP technology.



HOW IT WORKS

LEAP is an ambitious program designed to showcase NTT DATA's strengths as a trusted global innovator and help enterprises accelerate their deployment of new technologies, particularly new SAP platforms. To encourage these types of projects, NTT DATA head office is prepared to offer eligible organizations a significant rebate on the project cost, with the size of the rebate depending on the nature of the project and its scale. In return, the organization will grant permission to be featured as a customer success story in NTT DATA's website and in other promotion activities.

The chosen projects should aim to accelerate the adoption of new SAP platforms and new types of IT services and not expand or extend projects that are already running or funded. The emphasis is on business transformation rather than "business as usual" and the chosen projects must involve commercially available technologies and services offered by SAP, NTT DATA and other partners.

Proof-of-concept projects, MVPs, technology assessments, pilots and demonstrators are some of the potentially eligible types of engagement that can be funded through LEAP providing that the technologies and services involved are SAP-centric.

LEAP projects should be limited in scope and should have well-defined goals that can be achieved in a short timeframe with a strong probability of success. Projects that leverage NTT DATA's skills as an end-to-end integrator, foster long-term relationships or involve transformation services have a better chance of being accepted.

There must be a realistic plan for adopting the technologies that were the subject of the project widely in the organization once the project finishes. As a trusted global innovator, NTT DATA is ideally positioned to help enterprises extend the benefits of the LEAP project by working with them to rapidly scale up and deploy such technologies globally, which is essential if they are to successfully leverage new business opportunities in a globalized market.

BENEFITS

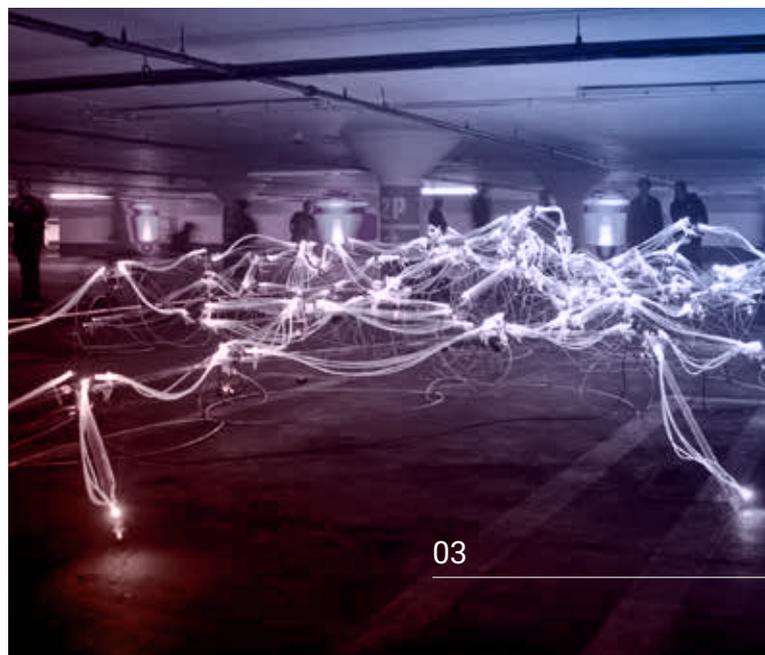
Enterprises that participate in LEAP can access NTT DATA's skills and resources and benefit from a significant subsidy on the project cost.

A LEAP project lays solid foundations for business transformation by accelerating the adoption of new technologies.

By participating in LEAP, enterprises benefit from NTT DATA's many years of experience solving complex challenges in the three key industries targeted by LEAP.

Participants can leverage NTT DATA's extensive expertise and skillsets in SAP technologies and also in other digital technologies, such as AI and IoT, for example.

Enterprises that participate in LEAP can promote their involvement and further their business transformation agenda through various NTT DATA promotional activities.



BUSINESS REVOLUTION COMES WITH SAP SOLUTIONS.

JOIN US!

